

Scope of Services

The nonprofit marketplace has been significantly altered and calls for organizations to redefine their relationships with all segments of the community: government, donors, businesses, volunteers, community stakeholders, and other nonprofits.

We are offering a full line of services that can help you develop the skills needed to move forward into this new era of collaboration. Some of the services include:

Assessment

- Evaluate readiness of board members and staff to collaborate effectively.
- Identify and evaluate potential community partners.
- Evaluate effectiveness of existing collaborations and make recommendations for improvement.

Education/Training

- For individual organizations: Prepare your organization to participate effectively in a true collaborative process.
- For multiple organizations: This large-scale training program defines true collaboration, describes the full continuum of collaborative possibilities, and outlines a process for initiating and maintaining true collaborative partnerships.

Consultation

- Determine potential expenses and cost savings that will result from collaborations.
- Explore alternative avenues for funding of these initiatives.
- Board members and executive staff receive coaching during a collaborative process.
- Develop more effective relationships with donors, government agencies, and foundations.

Facilitation

- Deepen partnerships and collaborations through **workshops** or **retreats** during which a customized selection of assessment, training, and consultation activities can be included.

Jim Penrod 904-303-0637
jpenrodphd@msn.com

Jana Ertrachter 904-221-3688
jertrachter@ertrachtergroup.com